



**Press Contact**

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For Immediate Release:

## **GoIWX and Visual South Solidifies Partnership**

*Partnership opportunities grow with hosted offerings*

MINNEAPOLIS, MN —May 12, 2007 — We are pleased to announce that effectively immediately the partnership between GoIWX and Visual South has entered the sales and go-to-market phase. As you may be aware, Visual South has entered into an agreement with GoIWX to provide application hosting services for both Infor ERP VISUAL and Microsoft Productivity Solutions. GoIWX is 100% partnered focused; selling exclusively through Channel Partner organizations like yours and will not compete with you.

As a solution, GoIWX will enable your customers to go-live and become productive with their VISUAL and/or Microsoft application investments faster than ever before, and will assure them of 99.99% up-time with virtually no IT requirements to deal with other than internet connectivity and client PC availability. Some of the other benefits your customers can look forward to include:

- Work anywhere, at anytime
- 24/7 reliability and security.
- 24/7 helpdesk support for technical needs to assure high customer service.
- Professionally trained staff - knowledgeable on the latest technology advances.
- By choosing to host, a company can focus their employees on the company's core competencies and primary business, and have the capacity to take on new initiatives.

The SaaS (Software as a Service) model is a hot topic in our industry today, and something that should appeal to both new and existing customers. We look forward to working with you, and serving all of your hosting needs. Good Luck and Good Selling!

### **About Visual South:**

Since 1994, Visual South has helped hundreds of companies manage their information flow. We have provided solutions as multifaceted as installing and implementing a full ERP system, to as simple as streamlining tasks using Microsoft Office tools. We focus on your business, and then use technology to solve your business issues. Learn more about Visual South on their website: <http://www.visualsouth.com/>

### **About GoIWX:**

Founded in 1995, GoIWX is a leading provider of IT Hosting—services that link business and IT. Our products and services have helped many companies reduce IT administration and increase integration in business tasks. GoIWX is a privately held corporation based in Minneapolis, MN. For more information about GoIWX, call 1-952-258-6300 or visit [www.GoIWX.com](http://www.GoIWX.com)

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